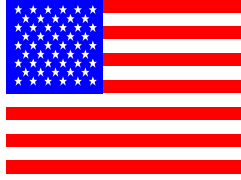




# Valeo in North America

# Valeo in the United States



# Valeo in Mexico



# 2008 Key Figures for VALEO NAFTA

*In euro million*

|                                 | 2008        |                      |
|---------------------------------|-------------|----------------------|
| <b>Total operating revenues</b> | <b>900</b>  | 50% USA / 50% Mexico |
| <b>Headcount</b>                | <b>4500</b> |                      |
| <b>Purchase amount</b>          | <b>650</b>  |                      |



# Purchasing commodities

| Needs for Commodities to be Localized in Mexico ( M USD )                        |             |                           |               |                        |                            |   |   |                |               |               |                              |                |                |               |
|--|-------------|---------------------------|---------------|------------------------|----------------------------|---|---|----------------|---------------|---------------|------------------------------|----------------|----------------|---------------|
|  | Resins<br>J | Aluminium<br>Pipes<br>F80 | Plastics<br>K | Plastics<br>assy<br>K6 | Foams<br>Die Cutting<br>K9 | Electrical<br>Motors &<br>component<br>s<br>U | Electronics<br>&<br>Component<br>s<br>S - N | Harnesses<br>R | Castings<br>C | Stamping<br>D | Turned<br>Parts<br>E - F - G | Packaging<br>V | Chemicals<br>L | TOTAL         |
| <b>VWS JUAREZ</b><br>Walter Gomes<br>walter.gomes@valeo.com                      |             |                           | 2.00          |                        |                            |   |   |                | 1.00          | 1.00          | 1.50                         | 1.50           | 0.80           | 7.80          |
| <b>VWS SLP</b><br>Ricardo Luca<br>ricardo.luca@valeo.com                         |             |                           |               |                        |                            | 9.00  | 12.00                                       |                | 6.00          | 6.00          | 3.00                         |                |                | 36.00         |
| <b>VEC SLP</b><br>Francisco Javier Avila<br>francisco-<br>javier.avila@valeo.com |             |                           |               |                        |                            |   |   |                | 0.50          |               | 1.00                         |                |                | 1.50          |
| <b>VEC Aguascalientes</b><br>Vincent Palisson<br>vincent.palisson@valeo.com      |             |                           | 1.50          |                        |                            | 3.00  | 1.00  |                |               | 4.00          |                              |                |                | 9.50          |
| <b>VEES SLP</b><br>Rene Rivera<br>rene.rivera@valeo.com                          |             |                           | 1.00          |                        |                            | 0.50  |   |                | 3.00          |               | 5.00                         |                | 0.50           | 10.00         |
| <b>VC SLP</b><br>Jorge Alberto Mendez<br>jorge-<br>alberto.mendez@valeo.com      |             |                           |               |                        |                            | 12.00   |   |                | 12.00         |               | 4.00                         |                |                | 28.00         |
| <b>VCC Toluca</b><br>Francisco Verduzco<br>francisco.verduzco@valeo.com          | 5.00        | 3.00                      | 7.00          |                        | 2.00                       | 8.00  | 16.00                                       | 4.00           | 0.10          | 1.00          |                              | 0.50           | 0.50           | 47.10         |
|  | <b>5.00</b> | <b>3.00</b>               | <b>11.50</b>  | <b>0.00</b>            | <b>2.00</b>                | <b>32.50</b>                                  | <b>29.00</b>                                | <b>4.00</b>    | <b>22.60</b>  | <b>12.00</b>  | <b>14.50</b>                 | <b>2.00</b>    | <b>1.80</b>    | <b>139.90</b> |

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