



Continental Presentation

August 26th, 2009

Continental Worldwide

Nearly 190 sites for production and R&D in 35 countries. Headquarters in Hanover, Germany.



Status: January 2009



Our Divisions Shape the Megatrends in the Automotive Industry

Safety



Increase in safety systems in the vehicle.
Safe mobility.

- ▶ Chassis & Safety
- ▶ Interior
- ▶ Tires
- ▶ ContiTech

Environment



Conservation of natural resources.
Sustained mobility.

- ▶ Powertrain
- ▶ Interior
- ▶ Tires
- ▶ ContiTech

Information



Sophisticated information management in the vehicle.
Intelligent mobility.

- ▶ Interior

Affordable Cars

Growing demand for individual mobility in future markets.

Chassis & Safety

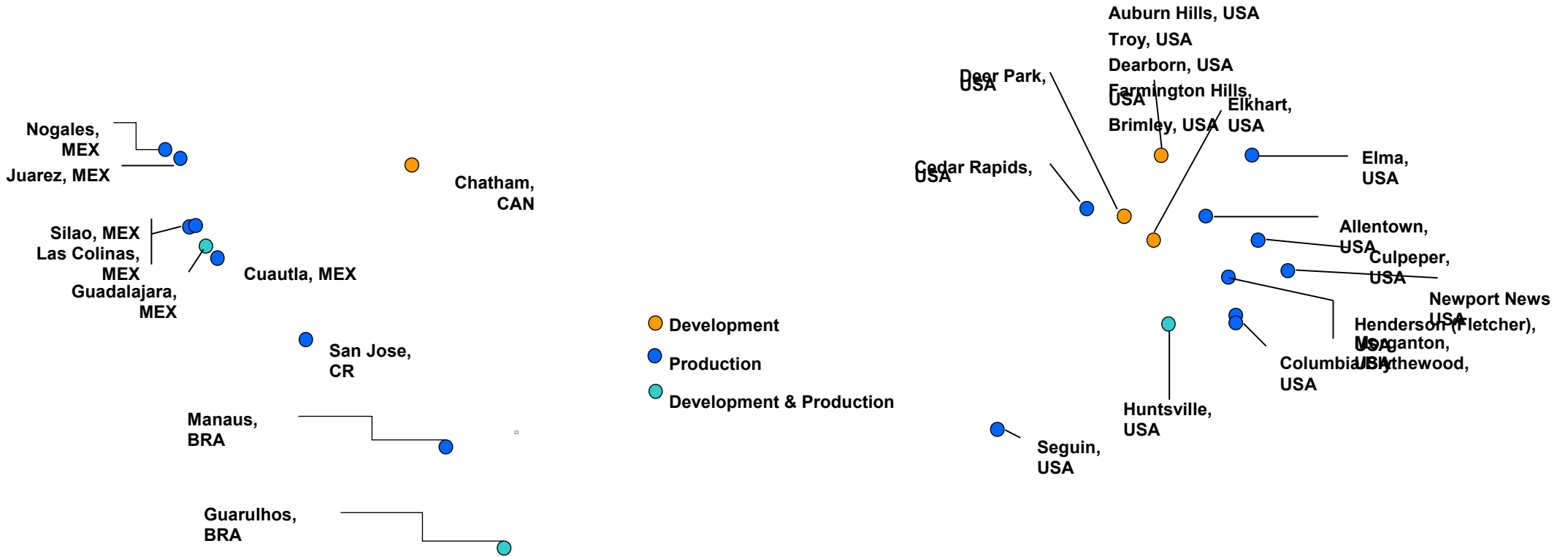
Powertrain

Interior

Tires

ContiTech

Total Americas PVO



▶ Total Americas: 2.119 Mio (25% of total)

- Development
- Production
- Development & Production

Various Technologies are Required in the Field of Mechanic

PVO 2,119 Mio

Plastic

PVO: 419 mio €
Suppliers: 468
Partnumbers: 7.683

Rubber

PVO: 141 mio €
Suppliers: 254
Partnumbers: 3.500

Light Metal Casting

PVO: 209 mio €
Suppliers: 94
Partnumbers: 695

Stamping

PVO: 508 mio €
Suppliers: 719
Partnumbers: 5.242






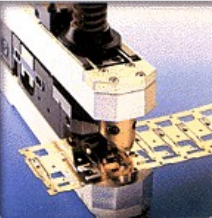









Forging, Bearings,...

PVO: 216 mio €
Suppliers: 365
Partnumbers: 2.914

Turned/machined

PVO: 475 mio €
Suppliers: 345
Partnumbers: 8.200

Continental: Needs for commodities localized in Mexico

Plastics	PCB	Stampings	Forging	Castings	Machining	Wire & Harnesses
<ul style="list-style-type: none"> ▶ Inserts ▶ Gears ▶ Gear Housing ▶ Microinjection ▶ In   	<ul style="list-style-type: none"> ▶ PCB's ▶ Others  	<ul style="list-style-type: none"> ▶ Deep drawn ▶ Fine Blanking ▶ Laminations ▶ Rolled parts  	<ul style="list-style-type: none"> ▶ Warm/Hot ▶ Cold 	<ul style="list-style-type: none"> ▶ Alu Die ▶ Alu Gravity ▶ Nodular ▶ Iron  	<ul style="list-style-type: none"> ▶ High Precision ▶ Grinding ▶ Heat Treatment  	<ul style="list-style-type: none"> ▶ Cables ▶ Connectors   

Contacts

▶ **Purchasing Director Mexico** / Carlos Gomez Michel/ Phone +52 33 3040 7585

carlos.gomez-michel@continental-corporation.com

▶ **Stamping**/Karina Borbolla /Phone +52 33 3040 7584

karina.borbolla@continental-corporation.com

▶ **Forgings**/Guadalupe Vazquez /Phone +52 22 3040 7580

guadalupe.vazquez-sedano@continental-corporation.com

▶ **Machining**/Ana Corona/Phone +52 472 722 8200 ext 8139

ana.corona@continental-corporation.com

▶ **Functional Plastics**/Luis Arellano/Phone +52 472 722 8199 ext 8199

luis.arellano@continental-corporation.com

▶ **Decorative Plastics**/Barbara Hewer/Phone +52 333040 7565

barbara.hewer@continental-corporation.com

▶ **Die Castings**/Pablo Barba/Phone +52 33 30407577

pablo.barba@continental-corporation.com

▶ **Supplier Management NSI**/ Daniel Sánchez Peñaflor /phone+52 33 30407577

daniel.sanchez-penaflor@continental-corporation.com

~~▶ **Wire & harnesses**/ German Morales/Phone+52 33 30407568~~

german.morales-orozco@continental-corporation.com



Thank you for your Attention

